

# 8 Steps to Selecting the Right Manufacturing ERP System

## 1. Evaluate

Form a committee of top management, functional experts and end-users, and get buy-in at every stage of the selection process.



## 2. Assess

Determine what you're doing well and identify the gaps and challenges that can be solved with ERP.



## 3. Establish Criteria

Consider features, price, platform and criteria important to your committee. Then rank them as very important, important and less important.



## 4. Schedule Consultations

Talk to as many ERP vendors as possible—for 10 minutes each—you'll get far more insight than from their website.

## 5. Create a Shortlist

Use your consultation calls to trim your list to 3-5 ERP solutions that best fit your business.



## 6. Make Contact

Visit with the vendors on your shortlist, then set up the presentations and demonstrations.

## 7. Prepare Questions

Ask the tough questions and see whose responses feel right.



## 8. Check References

Talk to companies who've implemented the systems you're considering and make sure your vendors are as good as they say.



No process is perfect, but these proven tactics take the pain out of picking the ERP that's right for your manufacturing business.

For more information,  
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Download White Paper

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