Epicor® iScala®

EPICOR.

Business Management Software That Drives Growth

In the face of ongoing challenges, organizations must optimize their processes and gain efficiencies to instigate growth. Whether you're facing intense competition, a complex supply chain, or increasing marketplace pressures, the right enterprise resource planning (ERP) software solution can help you overcome these challenges and achieve success. It can help you drive down costs and improve quality, time-to-market, and customer satisfaction.

By joining disparate systems and processes, an ERP solution can also improve visibility, communication, reporting, analysis, and productivity across all functions. It's this real-time and intimate insight into your business that is the most powerful benefit—helping you become more efficient, agile, and innovative in today's highly competitive landscape.

Your ERP Needs Are Different

Small and midsize businesses (SMBs) often have an ad hoc approach to systems development—enhancing and adding features and functionality to meet tactical challenges as they arise. This can result in a complicated, inefficient, and difficult-to-support system with data inconsistencies.

These companies—including subsidiaries of large multinationals—have different business dynamics than Global 2000 companies. While SMBs need the power of an enterprise ERP system, they don't have the resources or budget to manage the complexities of a large scale solution.

Why Epicor iScala

Epicor iScala is an affordable yet comprehensive ERP solution that helps SMBs compete in their market— whether operating locally or globally. It enables real-time collaboration not only internally, but also between companies and their trading partners.

iScala is an award-winning, flexible solution that can be readily adapted to meet the unique needs of companies across a wide range of verticals—including hospitality, industrial machinery, pharmaceutical, light engineering, electronics, automotive components, consumer packaged goods, and much more.

Built on robust Financials and Operations Cores, its modular and flexible infrastructure and inbuilt integration tools offer the benefits of being simple to implement, operate, and extend—saving you time and money.

Epicor iScala also adapts to the ever-changing needs of its users, their increasingly mobile workforce, and the environment within which they operate.

iScala is the culmination of decades of experience and collaboration with thousands of Epicor customers and their implementations across the globe. As a truly global solution, it supports 32 languages and multicompany deployments. It also offers solutions that meet differing financial standards, cross-border trading, taxation, and regulatory compliance and governance requirements.

Raising Technology to the Business Level

The iScala technology comprises:

▶ Database server, application server, and client architecture

▶ Mobile applications

▶ Web applications

▶ Integration platform

Epicor iScala is architected to utilize the leading Microsoft® platforms and technologies like the Microsoft .NET® Framework and Microsoft SQL® Server. These proven, industry-standard platforms offer maximum flexibility with minimum overhead, ease of support, stability, simple management, and reliability.

Core Functionality

Epicor iScala includes a Financials Core and Operations Core and features optional modules that can meet any organization's ERP needs.

Financials Core

At the heart of any business is its financial ledgers—and at the heart of Epicor iScala are the financial modules that report on income, revenue, expenses, assets, capital, liabilities, and more. The General Ledger module even lets you report in different currencies, as well as formats. The sales and purchase ledgers— your key cash flow tools—enable financial relationships with suppliers, partners, customers, creditors, tax authorities, etc.

The system is designed to provide you with the visibility and processes to monitor, control, reconcile, and report without sacrificing the speed with which data flows into your ledgers.

Within the iScala Financials Core is a comprehensive set of settlement features—including credit control, payments, letter of credit proposal, etc.
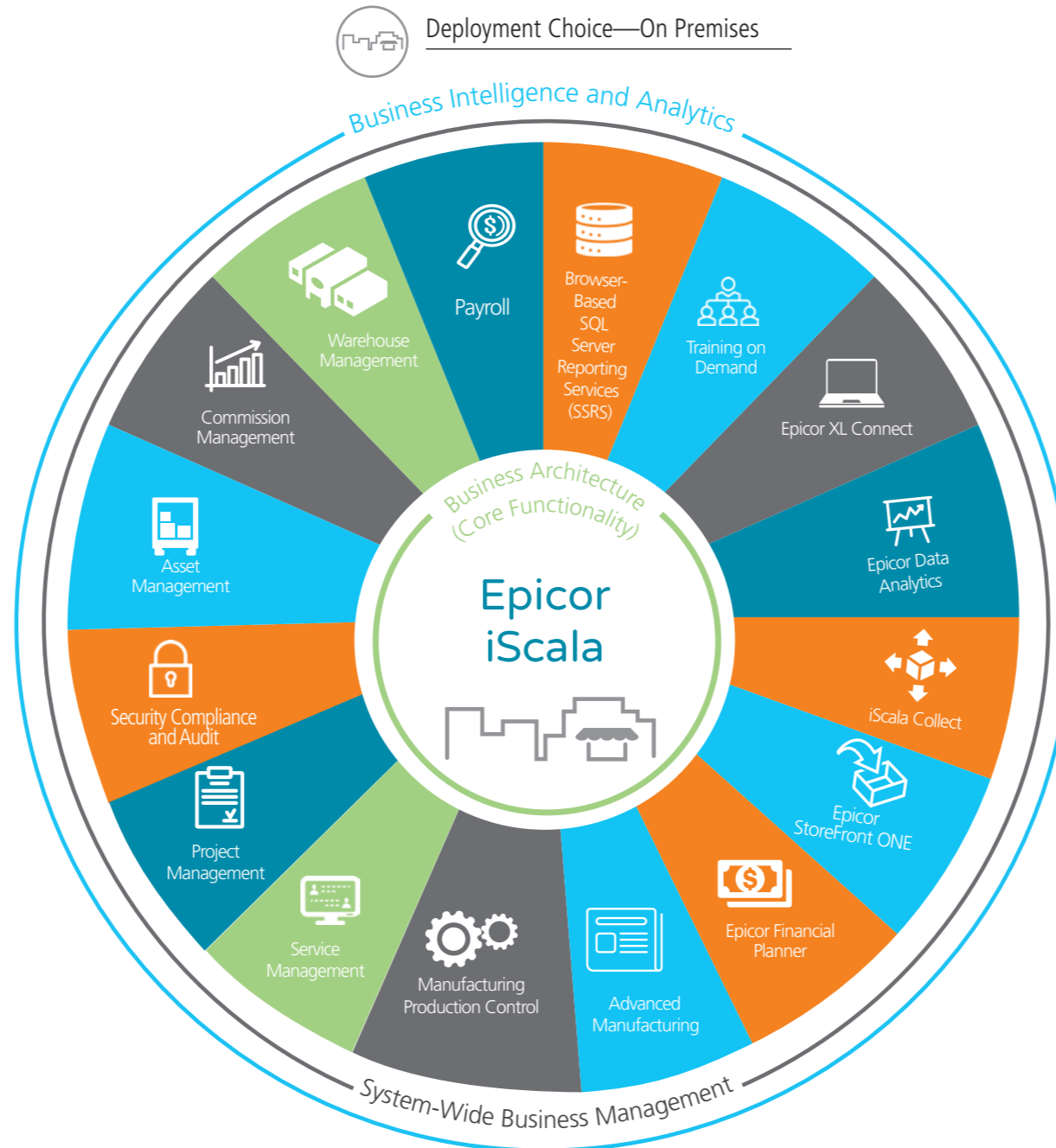
Unlike other systems, iScala is designed to be fully integrated with other business and ERP solutions. For example, in the hospitality industry, a large hotel chain might use another ERP or budgeting system at the back-end with iScala as the local ERP solution.

Epicor iScala Business Architecture

Optional Modules

Payroll
Taking the complexity out of payroll-related expenses linked to employees

Warehouse Management
Extending the Operations core with enhanced SCM features for sophisticated inventory management

Commission Management
Offers tools to calculate, report, and pay commission for varied agents

Asset Management
Giving clear visibility and better management of assets throughout their life cycle

Security Compliance and Audit
Contains powerful features to help ensure and simplify compliance efforts

Project Management
Better plan, manage, and monitor even the most complex project-based activities

Service Management
Managing the complexities of maintaining one's own and customers' equipment

Manufacturing Production Control
Giving discrete manufacturers tight control over their complete manufacturing processes

Advanced Manufacturing
Offering increased visibility and integration of operations for better process coordination

Business Architecture (Core functionality)
Everything needed to manage financial transactions, plus the tools needed to manage your manufacturing processes, stock, transfers, workflow, planning, and so much more

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Deployment Choice—On Premises

Business Intelligence and Analytics

Business Architecture (Core Functionality)

Epicor iScala

Payroll

Warehouse Management

Commission Management

Asset Management

Security Compliance and Audit

Project Management

Service Management

Manufacturing Production Control

Advanced Manufacturing

Browser-Based SQL Server Reporting Services (SSRS)

Training on Demand

Epicor XL Connect

Epicor Data Analytics

iScala Collect

Epicor StoreFront ONE

Epicor Financial Planner

System-Wide Business Management

Optional X-iScala Functionality

Browser-Based SQL Server Reporting Services (SSRS)
Offering users the ability to see their reports anywhere, anytime, and on any device

Training on Demand
Delivering concise and user-friendly online courses by Epicor experts

Optional Companion Products

Epicor XL Connect
A simple solution for users to create and interpret information in Microsoft® Excel

Epicor Data Analytics
Enabling informed strategic decisions via simple dashboards, visual graphs, charts, and tables

iScala Collect
An inventory and warehouse management solution for the most complex requirements

Epicor StoreFront ONE
A powerful, integrated, easy-to-set-up CMS, PIM, and eCommerce solution

Epicor Financial Planner
An FP&A solution delivering actuals, budgets, and live forecasts—fast

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Financials Core
At the heart of Epicor iScala are the financial modules to control your business

Operations Core
Here reside the tools that make up an effective yet simply managed supply chain

Hospitality Core
Specifically designed for financial accounting of hotels, including materials and recipe management

Operations Core

Within the iScala Operations Core reside the tools that make up an effective supply chain. Many activities within typical supply chains add unnecessary complexity and create waste—not value. Epicor iScala software enables organizations to identify, reduce, and eliminate these non-value-added activities. This allows companies to become leaner and deliver their products and services to market faster, cheaper, and with better quality.

It provides the stock/warehouse and logistics features one would normally expect from a comprehensive ERP system—including warehouse processes (stock taking, transferring), sales processes (quote to cash) and purchase processes (purchase to pay).

However, iScala offers even more in-depth functionality. For example, if we look at the "quote to cash" process, iScala offers numerous variations in returns, partial delivery, direct invoicing, box packaging, and so on. It also offers detailed accounting through batches, different valuation models in different currencies, serial numbers, flexible allocations, and much more.

iScala's stock replenishment planning/MRP-I and available-to-promise helps your company adjust stock to increase efficiency while minimizing working capital outlay.

Other useful features to help make your logistics processes more accurate and effective include:

- ▶ Drop shipment
- ▶ Central warehouse
- ▶ Cycle counting
- ▶ Lead time management
- ▶ Quality control
- ▶ Batch traceability
- ▶ Box handling
- ▶ Serial numbers

Supply chain functionality also includes sales order and requisition, material management, warehousing, project, lease, and service modules.

Hospitality Core

The iScala hospitality core is a comprehensive back-office solution for the financial accounting of hotels, and materials and recipe management—specifically designed to meet the unique needs of the hospitality industry. It also includes integration with property management and point-of-sales systems.

It scales from the independent hotels and restaurants, to meeting the needs of the largest hotel, casino, and restaurant groups or real estate investment trusts (REITs). The iScala solution is quick to implement, with fast and easy integration with your point of sale (POS) and property management (PMS) systems. For the largest and globally spread organisations, it is simple to replicate, and manage—this is a key differentiator for iScala.

It goes beyond traditional generic ERP functionality to deliver optimal stock control, financial management, business intelligence, and collaboration that will help drive maximum efficiency.

Module Functionality

The optional modules help you extend and enhance the existing powerful functionality of Epicor iScala to meet the operational, financial, and logistical requirements of your organization.

Payroll—For organizations where payroll is a significant cost, this module offers the flexibility to deal with differing pay frequencies, methods, social taxes, and payroll-related expenses linked to employees. The comprehensive analysis of expenses/wages enables granular control of this significant cost line.

Warehouse Management—This delivers additional functionality to the Operations Core with enhanced supply chain management (SCM) features for managing inventory at a more sophisticated level. Clearer management of bin locations across multiple warehouses, accurate stock management, integrated picking, tight quality control, and traceability are just some of the benefits from this module.

Commission Management—This includes tools to calculate, report, and pay commission for multiple agents based on invoiced or settled values.

Asset Management—Easily manage and report on the business processes surrounding the purchase, consumption, location, responsibility, and disposal of assets.

Security Compliance and Audit—Encompassing all iScala functionality, our value pack contains powerful features that help simplify compliance efforts. It offers: granular permissions for order lines; hard-closing of sub-ledgers; timeouts and username and password re-authentication; individual fields in iScala forms can be made read-only or be hidden altogether; an audit facility; a new dynamic mechanism to enquire data changes with filtering options and dedicated permissions.

Project Management—Better structure your project-based activities with simpler accounting and better control of projects related to cost, materials, and labor.

Service Management—This provides complete back-office functionality—including maintenance of your own equipment and customers' equipment, selling and invoicing of spare parts and materials used during repair and maintenance, scheduling field engineers and equipment engaged in maintenance operations, warranty repairs, and wet leasing processes.

Manufacturing Production Control—Control the complete manufacturing process for discrete manufacturing-oriented, Manufacture to Stock (MTS), and Manufacture to Order (MTO) processes, as well as project-based manufacturing with the Project Management module.

Advanced Manufacturing—This module offers deeper functionality for manufacturing control. Its action screen gives increased visibility of operations—e.g. procurement and manufacturing—for better process coordination. Other features allow you to add processes, get more flexibility in the structure of finished goods, and achieve more accurate results from better planning.

Epicor Companion Products

Epicor XL Connect is a self-service reporting and analytics solution with a built-in query tool and a drag-and-drop interface that lets you create your own customized reports. This simple solution allows users to create and refresh information in Microsoft® Excel®.

iScala Collect extends ERP supply chain execution capabilities to help manufacturers and distributors streamline inventory management, improve productivity, and meet complex industry and customer requirements.

Epicor Data Analytics (EDA) provides customizable and interactive dashboards to make it easy to analyze the data inside your business systems. Its dashboards, visual graphs, charts, and tables give quick review of important information about business performance—enabling informed, strategic decisions.

Epicor Storefront ONE is a powerful, easy-to-set-up content management system (CMS), product information management (PIM), and eCommerce solution that fully integrates to your Epicor iScala ERP system.

Epicor Financial Planner is a revolutionary financial planning and analysis (FP&A) solution that delivers out-of-the-box actuals, budgets, and live forecasts from scratch in just a few minutes.

Cross iScala Functionality

Browser Reporting for SQL Server Reporting Services (SSRS). In addition to the standard templates that are available to local users, iScala also offers the option of browser-based reporting to users that need an anywhere, anytime, any device reporting facility.

Training on Demand. With appropriately trained staff comes increased productivity and user satisfaction. Our concise and user-friendly online courses, delivered by Epicor experts, are available as and when your staff need, or have time for them. Our numerous courses cover existing and older solutions and include, financials, logistics, business intelligence, system administration, and much more.

Adding Further Value

Developer Solutions—Epicor iScala provides a very rich development environment that enables customers to build enhancements or changes they need within a controlled development environment. There are limits to the functionality of the development tools, so this statement isn't correct. Instead consider, "The broad scope of functionality that you can develop using Epicor iScala development tools can empower the software to better handle your unique business needs."

Third-party Integration—The beauty of iScala is its flexibility and ready integration to other business and technology solutions. Whether you want to integrate a customer relationship management (CRM) solution, add an enterprise solution in the back-end, or just extend functionality, iScala can reach out.

Knowledge on Demand—Offering customers simple to use guidance to help them in day-to-day operation.

Business Intelligence—With the full and extended reporting and visibility available in the iScala cores and modules you have everything you need to measure, monitor and manage your business. Built-in reporting tools include:
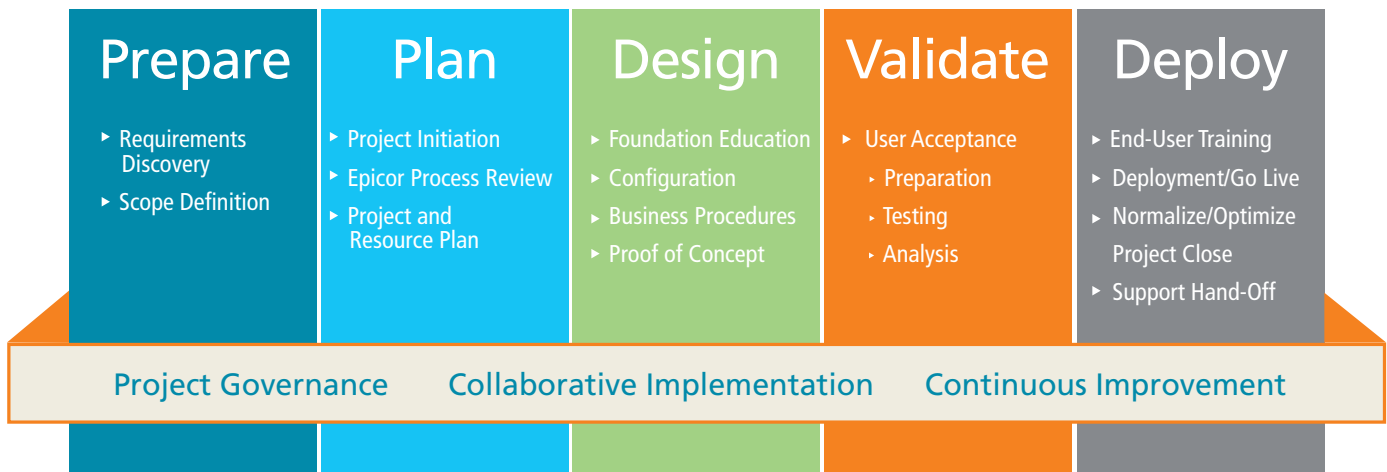
▶ 100s of standard reports across the full functionality of iScala, making information available at the click of a button

▶ SSRS, that enhances standard reporting, to offer customers clearer and more user-friendly standard reports. It also allows the creation of new, bespoke reports and easy re-formatting of templates to meet specific customer requirements

Built for the Global Enterprise

With its service-oriented and adaptable business architecture, Epicor iScala prepares your organization to compete within the new global economy—where business agility is key and profitability and growth is the goal.

With the Epicor iScala solution and our team of consultants and partners in your corner, you will have the resources you need to confidently meet the challenges you face today and in the future.

The Epicor Signature Project Implementation Methodology

Prepare	Plan	Design	Validate	Deploy
‣ Requirements Discovery ‣ Scope Definition	‣ Project Initiation ‣ Epicor Process Review ‣ Project and Resource Plan	‣ Foundation Education ‣ Configuration ‣ Business Procedures ‣ Proof of Concept	‣ User Acceptance ‣ Preparation ‣ Testing ‣ Analysis	‣ End-User Training ‣ Deployment/Go Live ‣ Normalize/Optimize Project Close ‣ Support Hand-Off

Project Governance   Collaborative Implementation   Continuous Improvement

ERP solutions are complex systems that must operate in often unique and challenging business environments. To achieve a fully operational and integrated business solution requires specialist implementation support. When you add in customization, the skills and knowledge required pose a challenge for any business.

Epicor Professional Services and consultants from authorized partners can offer simple, fast, and seamless deployment, implementation, and migration to iScala.

For any complex project to be successful, it requires a specialized framework methodology. Developed over thousands of projects, the Signature Project Implementation Methodology enables Epicor to consistently deliver efficient, effective, and well-managed iScala projects for our customers around the world.

It guides you and your company through a five-step process—from an in-depth analysis of your business requirements, through successful deployment—quickly enabling your company to begin using your Epicor solution for its day-to-day operations.

About Epicor

Epicor Software Corporation drives business growth. We provide flexible, industry-specific software designed to fit the precise needs of our manufacturing, distribution, retail, and service industry customers. More than 45 years of experience with our customers' unique business processes and operational requirements are built into every solution—in the cloud or on premises. With this deep understanding of your industry, Epicor solutions dramatically improve performance and profitability while easing complexity so you can focus on growth. For more information, connect with Epicor or visit www.epicor.com.

EPICOR.

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